

**CITY OF LYNCHBURG VIRGINIA  
BID TABULATION FORM**

|   |  |                              |              |                              |              |                          |  |
|---|--|------------------------------|--------------|------------------------------|--------------|--------------------------|--|
| <b>CITY PROJECT NO. 06-334</b>  |  | <b>Page 2</b>                |              | <b>PROJECT NAME</b>          |              | <b>Tractor w/ Loader</b> |  |
| <b>BID OPENING DATE: March 30, 2006</b>   |  |                              |              | <b>UNSEALED BID</b>          |              |                          |  |
| <b>BUYER: Florence Randolph</b>   |  |                              |              | <b>SEALED BID</b>            |              | <b>x</b>                 |  |
| <b>TABULATOR</b>  |  |                              |              |                              |              |                          |  |
| <b>VENDOR/CONTRACTOR</b>  |  | <i>Boone Tractor</i>         |              | <i>Boone Tractor</i>         |              |                          |  |
| <b>BRAND</b>  |  | <i>Massey Ferguson, 2006</i> |              | <i>Massey Ferguson, 2006</i> |              |                          |  |
| <b>MODEL NUMBER</b>   |  | <b>6475</b>                  |              | <b>5470</b>                  |              |                          |  |
| <b>TERMS/DELIVERY</b>   |  | 90 to 120                    |              | 90 to 120                    |              |                          |  |
| <b>ADDENDA ACKNOWLEDGEMENT</b>  |  | yes                          |              | yes                          |              |                          |  |
| <b>ITEM</b>   |  |                              | <b>UNIT</b>  |                              | <b>UNIT</b>  |                          |  |
| <b>#</b>  | <b>DESCRIPTION</b>   | <b>QTY.</b>                  | <b>PRICE</b> | <b>TOTAL</b>                 | <b>PRICE</b> | <b>TOTAL</b>             |  |
|   | <b>TRACTOR WTH LOADER</b>  | 1                            | \$73,149     | 73,149.00                    | \$65,388     | 65,388.00                |  |
|   | Optional Trade-In 1995 Case IH Tractor (Model 4230 MFD with Case IH Model 2255 loader (City EMIS # 5115) | 1                            | (8,000.00)   | (8,000.00)                   | (8,000.00)   | (8,000.00)               |  |
|   | Option price for purchasing cutter blades (Part #0294346)  |                              |              |                              |              |                          |  |
|   |  |                              |              |                              |              |                          |  |
|   |  |                              |              | -                            |              | -                        |  |
|   |  |                              |              | -                            |              | -                        |  |
|   |  |                              |              | -                            |              | -                        |  |
|   |  |                              |              | -                            |              | -                        |  |
|   |  |                              |              | -                            |              | -                        |  |
|   |  |                              |              | -                            |              | -                        |  |
|   |  |                              |              | -                            |              | -                        |  |
|   |  |                              |              | -                            |              | -                        |  |
|   |  |                              |              | -                            |              | -                        |  |
|   |  |                              |              | -                            |              | -                        |  |
|   |  |                              |              | -                            |              | -                        |  |
|   |  |                              |              | -                            |              | -                        |  |
| <b>TOTAL</b>  |  |                              |              | <b>65,149.00</b>             |              | <b>57,388.00</b>         |  |
| <b>COMMENTS</b>   |  |                              |              |                              |              |                          |  |
| AWARD TO: <b>Phillips Equipment Corporation</b><br>LOWEST BIDDER? <b>NO</b> ***IF NO, JUSTIFICATION IS:<br>PREPARED BY: Florence Randolph     DATE: 4/11/06<br>APPROVED BY: Florence Randolph     DATE: 4/11/06 |  |                              |              |                              |              |                          |  |

Justification is:  
 Letter from Farm Service dated 4/7/06 with drawn IFB